

ONEview™ + Services

Managed Maintenance provides solutions designed to eliminate complexity and deliver value to our clients. Among our many offerings is **ONEview portal**, a comprehensive web tool that is elegant in format as well as easy to use.

Whether you are a distributor, VAR, manufacturer, service provider, or end-user, Managed Maintenance can help you with the difficult task of managing assets, contracts, and warranties including:

- Asset tracking
 - Budget and forecasting tools
 - Maintenance Marketplace
 - Management and compliance reporting
 - RFP/RFQ Development and Submission
- Dynamic management of service and maintenance contract life cycle
 - Complete life cycle management of service, warranty, and maintenance contracts
 - Digital Contract Repository
- Alerts and notifications of warranty expirations and contract renewals

Our portal, contract management, consulting, and other value-added services reduce the cost of maintenance, increase productivity, and help suppliers and service providers find new – and increase existing – revenue.

For more information about us, please visit our website at www.managedmaint.com. For more information about our ONEview™ web-based tool, please see our short video at www.managedmaint.com/content/welcome-oneview.

Contact us at **561-869-4399** or visit www.managedmaint.com. Be sure to follow us on Twitter at www.twitter.com/managedmaint for the latest best practices and industry trends.

How It Works

Step One - Discovery

We perform a Services Discovery Session to:

- Compare and contrast your business to industry best practices
- Conduct a Sales and Marketing discovery meeting

Step Two – Analysis

Analyze the data collected:

- Sales out vs. current maintenance revenue (clothing rate)
- Renewal rates vs. sales out
- Workflow analysis
- Sales and Marketing progression analysis

Step Three – Recommendations

Prepare a list of detailed recommendations on:

- People and process (Sales, Marketing, Operations and Accounting)
- Tools – internal, vendor and client-facing
- Marketing – sales kit, lead generation, webinars, etc.

Step Four – Implementation

Assistance with implementing recommended changes for:

- Sales enablement
- Marketing programs
- Data aggregation (source targets, build pipeline)
- Infrastructure set up (web portal, two way communication)
- Kickoff and training
- Closing business

ONEview™ + Services

Private Label Portal

- Private labeled with Solution Provider logo and colors
- Web-enabled on Solution Provider's website
- 24X7 access to contract and asset data
- Back up of hosted data
- Replication of data to DR site
- Document Repository
- API Connectivity

Implementation

- On-site Training
- End-User Demos
- Initial data review, data scrub and load to ONEview
- 30 days of helpdesk support
- Online certification program

Marketing

- Online campaign manager
- Customizable dashboard
- Customizable email templates
- OEM lead generation
- Best practices briefings

Proactive Notification

Email notification when new assets are added to the environment, machines are coming off warranty, and contracts are up for renewal.

Reporting

- Web-enabled asset, contract and budget reporting
- Ability to filter and create customized reports
- Trended snapshots of key metrics

Ongoing Support

- Ability to provide monthly data loads and/or data review (custom features)
- Three helpdesk support calls per month
- Ability to purchase additional consulting hours

Want to know more about Managed Maintenance?

See how we can turn your maintenance contract supply chain into a turnkey renewal machine!

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